

MapInfo User Group - UK London

June 6, 2018



Release Schedule – 2018-19

June 2018 – Release planning – gathering of tribes in Troy end of month

17.0.1 July 31, 2018

- Single installer with the first tier of localization languages
- Prioritized customer bug fixes and Beta feedback features/bugs
- Finalize Geocoder web service module

Project not tied to software release: Replacement for Lotus Notes Server used for manual license activation (asap, summer 2018)

17.0.2 Nov 30, 2018

- Usability improvements
- Customer bug fixes
- Tool Manager extension in Software and Data Marketplace ("App Store")
- Raster UI improvements

2019 Release 1: April 30 2019 – current roadmap planning process will determine the content of this release

MapInfo Vision: The Connected GIS Analyst

Laser focus on Customer Success

- Better self-serve learning resources and instructor led training (in conjunction with partners)
- Continuous Innovation and Improvement
 - -frequent releases
 - -continuous customer feedback/beta
 - -incremental updates
 - -marketplace for updates and apps eg Dronifi
- Interoperability and Scalability
 - -across PB software/data
 - -open standards (GDAL, Python)
 - -MapInfo + Spectrum Spatial Analyst = Enterprise GIS

MapInfo Vision: The Connected GIS Analyst

- Flexible Usage Model (subscription model(talk about how we reviewed Adobe, Autodesk, and Tableau)
 - -customer user management
 - -Online account credits
 - -Proviewer
 - -SaaS version (maybe less functionality in short term)
- Subscription model case
 - –Disruptive nature of annual releases
 - -Inability to deliver simple enhancements for a year
 - -Quick releases requires subscription model to match dev costs with value delivered to customers

Impact on GIS Analyst Experience

Input

- Data Acquisition (find/assess/acquire SDM precision, coverage, quality, cost, format),
- Data Bundles based on extensive use cases in PB teams)
- GDAL, broad support for formats
- Data Management (LI Drive)
- Collaborative editing of layers
- Connect to big data
- Usage analytics
- More Web Services in MapInfo (introduced in v17 with Drive Times, Geocoder) eg GeoPlaces (POI), Geoldentity (household level profiles)

Impact on GIS Analyst Experience

Processing

- Automation (Macro Recorder, Python for MapBasic, Enterprise Designer in Spectrum Spatial)
- Tools in Marketplace with keywords, ratings, reviews, extensive descriptions(PB and Partners, maybe customers)

Impact on GIS Analyst Experience

Output – Visualize, Publish Visualize –Raster (GDAL MRR – read/write) –Unified Style Model (new file format in addition to TAB)

-Big data visualization

Publish

- layouts with greater flexibility in styles, sharing

Roadmap Candidates (not exhaustive)

Software Release Items

- More LI APIs (eg GeoPlaces)
- Online Help
- Customer Bugs, Beta Feedback
- Geocoder improvements (UI)
- Term Licensing controls and notifications
- Graphical Workflow Designer in MapInfo Pro (like Enterprise Designer) – v1 may be "Macro Recorder" per hackathon project just completed
- Tighter integration between MapInfo Pro and Data (Software and Data Marketplace) – think "catalog" and buying subsets of data based on geography selected in MapInfo Pro
- Help customers learn how to get started with Raster Module – interface changes? Training guides by vertical market?
- Interoperability with SSA, eg NativeX, MRR drivers via GDAL

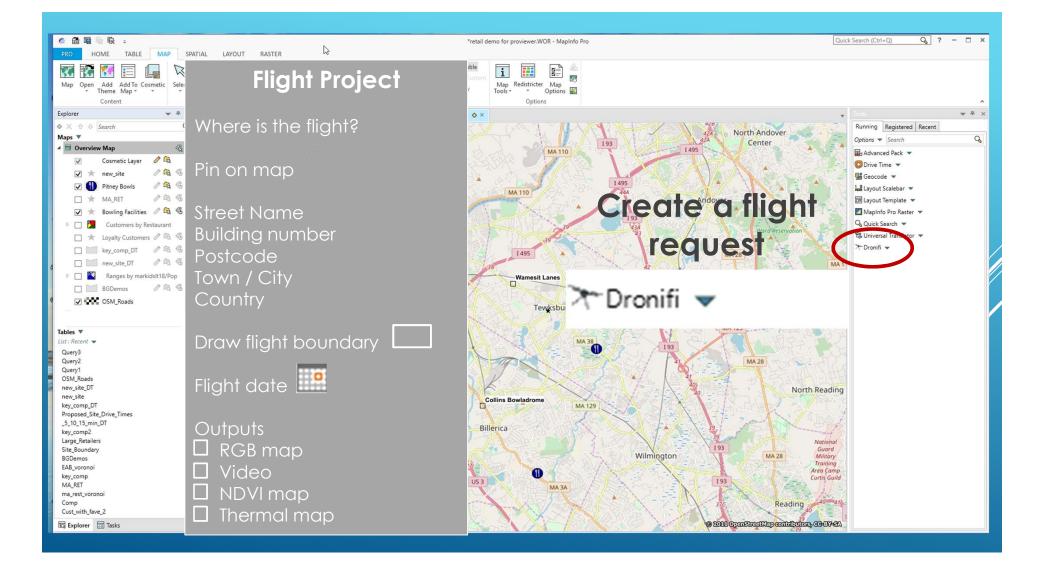
Non-Software Release Items

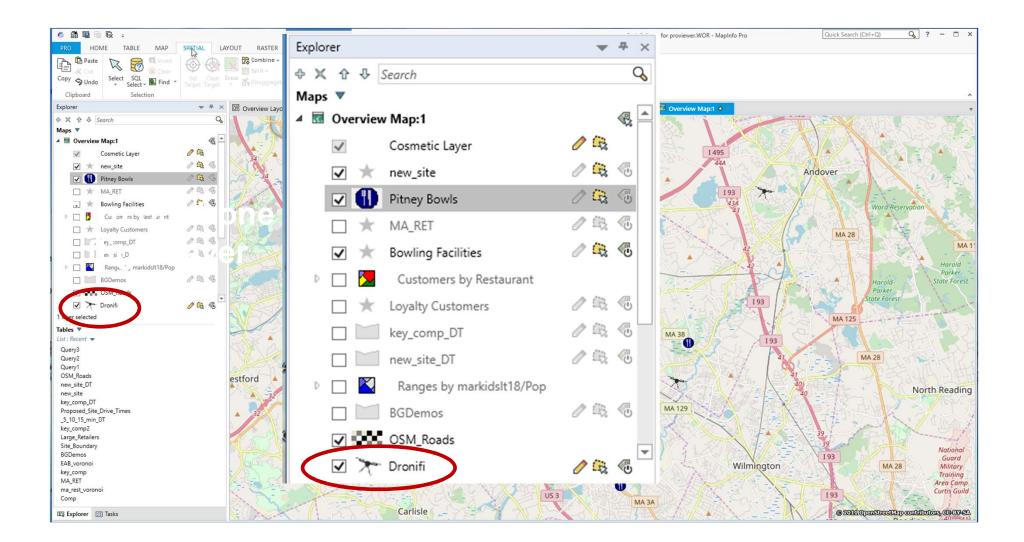
- "App Store" to replace/extend Tool Manager (Add-ins)
- New Licensing and activation system (use Software and Data Marketplace)
- More and better training and support
- Proviewer (deployed via online accounts)
- Data Bundles

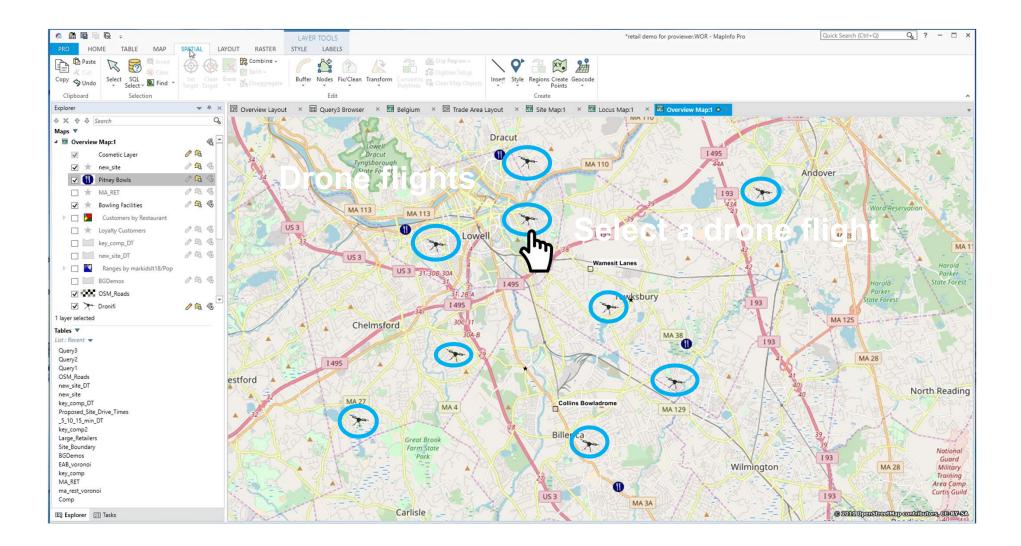


Example of Third Party Add-ins for MapInfo Pro

MapInfo Pro and Drone Images/Data







Dronifi Software Deliverables

MapInfo + Dronifi

- Orthomosaic maps
- RBG (visual maps)
- Multispectral maps
- ► NIR maps
- Thermal maps
- DSM elevation maps
- ► Video
- > Task management
- ► 3rd party data integration
- > Reporting

ProViewer Demo Use Case: Retail Store Marketing Campaign

Objective: Prioritize list acquisition based on proximity and propensity(customer demand profile)

Roles:

GIS Analyst:

- Develop scoring method for proximity and propensity
- Apply scoring to prospect list to enable ranking
- Create map for visualization of data
- Save workspace for use in ProViewer

Marketing Campaign Manager:

- Determine budget for campaign and max # prospects
- Review ranked list of prospects to find natural break in prospect scores
- Select target list and visualize on map to validate
- Export list to excel for processing

Final List Selection by Marketing Campaign Manager

- 1. Uses **ProViewer** to open .wor created by GIS Analyst
- 2. Sorts browser of prospects by score to decide how deep to select based on diminishing returns
- 3. Can use SQL Select to create query on prospects
- 4. Visualize the results on the map
- 5. When list is finalized, can export to Excel

